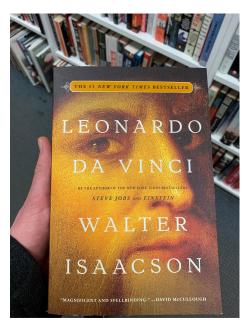
# SATOV

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Key lessons from Leonardo da Vinci February 2024

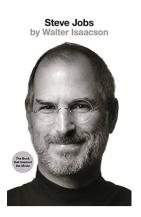
# I wanted to share some insights from one of my favourite reads of 2024

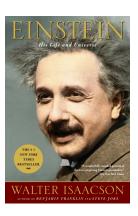


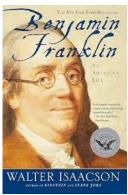
My copy, purchased at BMV Books near the Eaton Centre

### Other notable titles by Walter Isaacson











# Agenda

### Timeline of Leonardo da Vinci's Life and Works

### **Key Lessons**

Be relentlessly curious

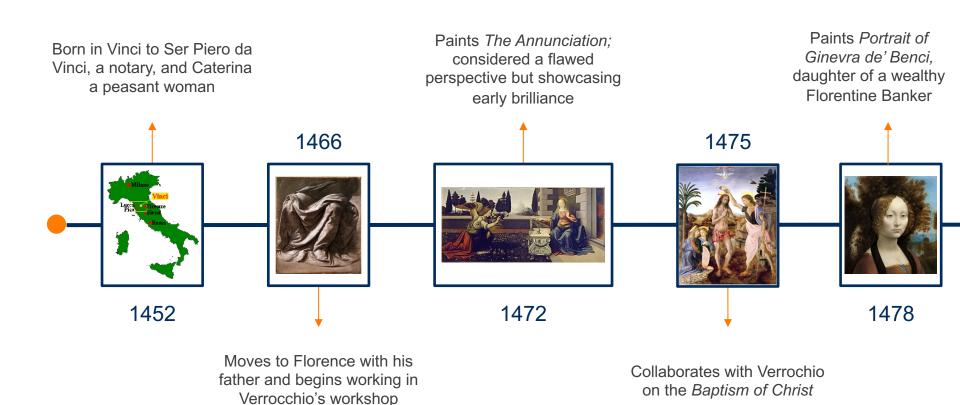
Take time to observe things

Be open to changing your mind

Avoid silos and borrow from elsewhere

Genius lies in collaboration

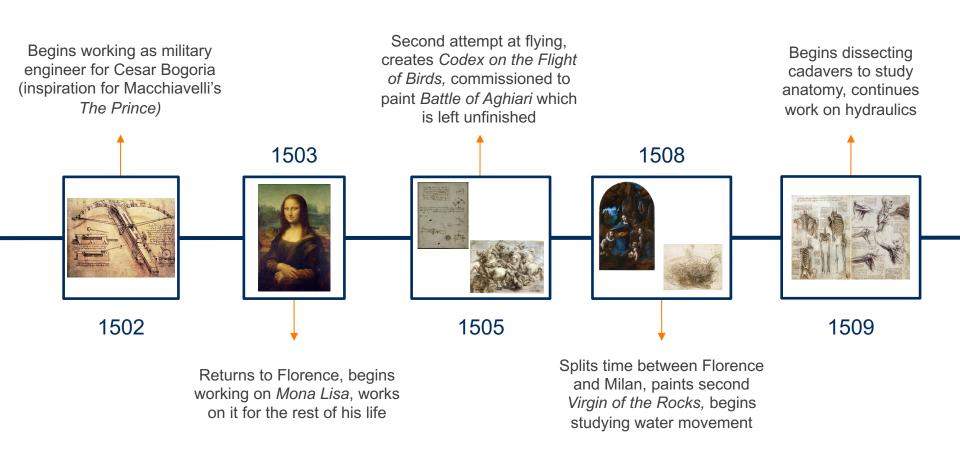
# Leonardo da Vinci's Life (1452 – 1478)



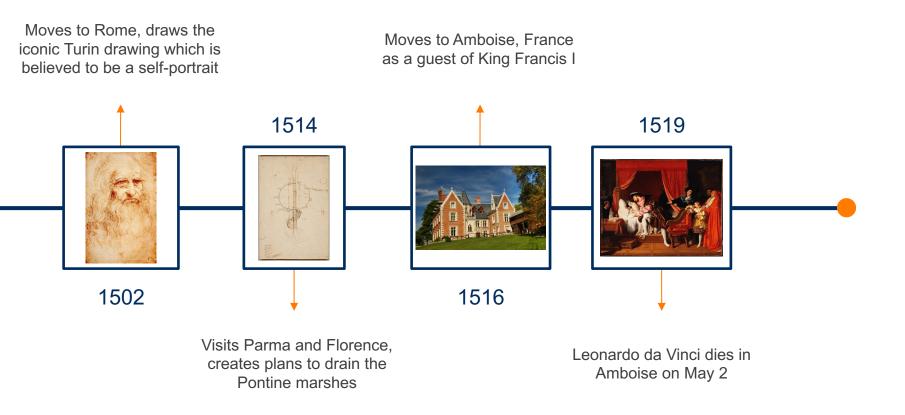
# Leonardo da Vinci's Life (1481 – 1493)



# Leonardo da Vinci's Life (1502 – 1509)



## Leonardo da Vinci's Life (1513 – 1519)



**Key Lessons** 

## **Lesson 1:** Be relentlessly curious

"[Leonardo's] distinguishing and most inspiring trait was his intense curiosity. He wanted to know what causes people to yawn, how they walk on ice in Flanders, methods for squaring a circle, what makes the aortic valve close, how light is processed in the eye and what that means for the perspective in a painting.

He instructed himself to learn about the placenta of a calf, the jaw of a crocodile, the tongue of a woodpecker, the muscles of a face, the light of the moon, and the edges of the shadows.

Being relentlessly and randomly curious about everything around us is something that each of us can push ourselves to do, every waking hour, just as he did."

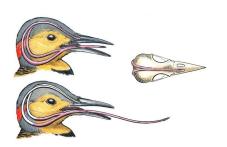


Diagram of a woodpecker's tongue



Leonardo's drawings of the heart

Key Take-Away: Being curious can help us develop, learn more, and ultimately gather the insights that are helpful to our clients

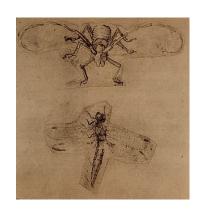
## Lesson 2: Take time to observe things

"Leonardo's greatest skill was his acute ability to observe things. It was the talent that empowered his curiosity, and vice versa. It was not some magical gift but a product of his own effort. When he visited the moats surrounding Sforza Castle, he looked at the four wing dragonflies and noticed how the pairs alternate in motion.

... this, too, we can emulate. Water flowing into a bowl? Look, as he did, at exactly how the eddies swirl. Then wonder why. "



Leonardo's drawing of a water eddy swirling in a river

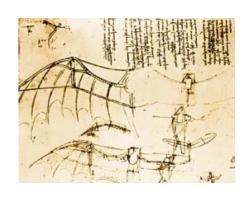


Leonardo's drawing of dragonfly wings alternating in motion

**Key Take-Away:** Taking a step back to observe things can help us ask better questions and gather better insights

## Lesson 3: Be open to changing your mind

"Leonardo was a forerunner of the age of observational experiments and critical thinking. When he came up with an idea, he devised an experiment to test it. And when his expertise showed that a theory was flawed – such as the belief that the springs within the earth were replenished the same way as the blood vessels in humans – he abandoned his theory and sought a new one. If we want to be more like Leonardo, we have to be fearless about changing our minds based on new information."



Leonardo's drawings of a human flying machine (ornithopter)



Leonardo's drawing of the circulatory system

**Key Take-Away:** Our hypothesis might change, but it is our job to accept that, adjust and work on proving our new theory

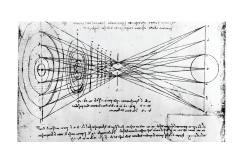
### **Lesson 4:** Avoid silos and borrow from elsewhere

"Leonardo's had a free-range mind and that merrily wandered across all the disciplines of the arts, sciences, engineering, and humanities. His knowledge of how light strikes the retina helped inform the perspective in The Last Supper, and on a page of anatomical drawings depicting the dissection of lips he drew the smile that would reappear in the Mona Lisa.

He knew that art was a science, and that science was an art. Whether he was drawing a fetus in the womb or the swirls of a deluge, he blurred the distinction between the two."



Leonardo's drawings of the mouth



Leonardo's drawing of light

**Key Take-Away:** Looking into learning from other industries, cases or disciplines can help inform a strong answer

### Lesson 5: Genius lies in collaboration

"Genius is often considered the purview of loners who retreat to their garrets and are struck by creative lightning ... but there's usually more to the story.

The Madonnas and drapery studies were produced in Verocchio's studio ... other paintings from Leonardo's studio were created in such a collaborative manner that it is hard to tell whose handmade which strokes ... Vitruvian Man was produced after sharing ideas and sketches with friends ...

Genius starts with individual brilliance. It requires singular vision. But executing often entails working with others. Innovation is a team sport. Creativity is a collaborative endeavor."



Baptism of Christ painting by Verrochio with Leonardo



Example of a geometric drawing by Leonardo in a collaborative textbook written by Luca Pacioli

**Key Take-Away:** It is easy to get bogged down in your own work stream, but consulting is a team sport and getting ideas from others helps make the end product better