

# Our clients need help in specific areas now

## Retain sales

**Top customer retention strategy:** Helping top customers stay loyal

**Crisis service offering design:** Short term and service-level linked price strategy

**Alternate capacity use options:** Interim products and services for current and new clients with available resources

**Online channel assessment:** Feasibility, investment and long-term utility of online and contactless channel shift for the crisis

## Conserve cash

**Rapid procurement analysis:** Lowest cost supplier, consolidation, terms and price relief

**Rapid production and capacity planning:** Minimize working capital and disruption

**Cost efficiency for low hanging fruit:** Back office, Front line / utilization dependent, supply chain

## Come out stronger

**Post-crisis strategy:** Facilitated ideation, targeted changes or full strategy refresh

**Acquisition scan:** Identified and prequalified targets

**Reorganize for effectiveness:** Organization and process redesign. Opportunities to optimize talent

**Full cost structure reassessment:** Bottoms up build calibrated to the new normal

# We've adapted our business to help our clients adapt theirs

## Typical SATOV differentiators

